



Fill It Up! And Win Big!

POWERED BY POPCORN

Earn your way in Scouting with Popcorn!

Fill A Sheet: Every Scout will receive the following.



- \$10 Scout Bucks Certificate
- Bow & Mallow

Fill A Sheet District Drawing - Choose from prize level 11

- Fill two sheets between August 28th and September 11th and be entered in the drawing on September 11th
- Fill four sheets and be entered into the October 2nd drawing
- Fill six sheets and be entered into the October 23rd drawing



District Top Sellers

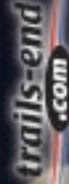
- Will receive a \$100 L.L. Bean gift card or \$100 Scout Bucks
- ## \$1000 Sellers
- Will be invited to a special Scout Night at Jokers in December

Council Top Seller:

- Computer
 - Will receive a \$100 L.L. Bean gift card or \$100 Scout Bucks
- Sell \$1,500 of popcorn and get an additional prize!



All Scouts who sell \$2,500 of popcorn will receive a Trail's End Popcorn Scholarship.



Keep track as you fill up all 30 lines



You did it!

Keep it going!

You're moving fast!



2009 GUIDE FOR AMERICA'S POPCORN SALE

CHOOSE A PRIZE! AND GO FOR IT!



Set a high goal and earn this
Garmin® eTrex
Legend GPS Unit



LEVEL 1



LEVEL 10 - \$1,800



\$100
gift cards

09-10A **RCA**® Small Wonder HD Digital Camcorder
09-10B **Bushnell**® Imageview Binoculars/Digital Camera
09-10C **Apple**® iPod 2GB Shuffle

Or, choose one \$100 gift card:
Wal-Mart, Coleman
(Coleman.com/cashrewards)

SCOUT BUCKS
\$110

LEVEL 2



\$45
gift cards

09-8A **Meade**® 100 x 50 Telescope
09-8B **Cobra**® 22-Mile GMRS Rechargeable Radio Set
09-8C **RCA**® 2 GB MP3 Player

Or, choose one \$45 gift card:
Wal-Mart, Coleman
(Coleman.com/cashrewards)

SCOUT BUCKS
\$50

LEVEL 5 - \$425



\$13
gift cards

09-5A 6-in-1 Outdoor Set
09-5B **Bear**® Archery 1st Shot Bow Set
09-5C Remote Control Off Road Racer

Or, choose one \$13 gift card:
Wal-Mart, Coleman
(Coleman.com/cashrewards)

SCOUT BUCKS
\$17

LEVEL 4 - \$325



*09-4A **LEGO**® Power Miners Set

09-4B 11-in-1 Multi-Tool, Compass & Torch
09-4C 4-piece Outdoor Kit Set

09-4D **Trailworthy**® All Purpose Backpack

SCOUT BUCKS
\$10

*Contains small parts. Not intended for children under 3 years.

Top Sellers Earn Even More!

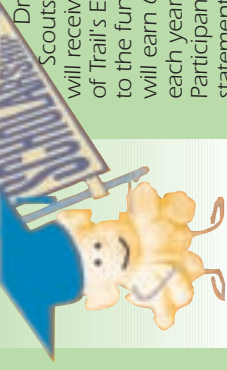
Sell \$1,500 of popcorn and
get an **ADDITIONAL** prize!

Set your goal high and you can earn a
\$50 gift card from Wal-Mart in addition to
one of the great prizes shown above.

**Bonus
Prize**



Sell \$2,500 of popcorn and receive
BIGGER rewards.



Dream big and sell popcorn. All
Scouts who sell \$2,500 of popcorn
will receive a Trail's End Scholarship. 6%
of Trail's End Popcorn sales will be added
to the fund in the qualifying year. Scouts
will earn 6% of any dollar amount sold
each year after earning the scholarship.
Participants will receive a scholarship
statement each summer.

Visit



for prize images, descriptions, and scholarship forms.

1 - \$2,300



- 09-11A **Razor®** Electric Scooter
- 09-11B **Audiovox®** 8" DVD Player Package
- 09-11C **Garmin®** eTrex Legend GPS Unit

Or, choose one \$140 gift card:
Wal-mart, Coleman
(Coleman.com/cashrewards)

SCOUT BUCKS
\$155



Trail's End Popcorn is proud of the quality companies that support our prize program

Level 1 - Sell 1 Item

LEVEL 2 - \$1,300



- 09-9A **Coleman®** One Person Kayak with Paddle
- 09-9B **RCA®** 4 GB MP3 Player
- 09-9C **Coleman®** Montana 9' x 7' Tent

Or, choose one \$65 gift card:
Wal-mart, Coleman
(Coleman.com/cashrewards)

SCOUT BUCKS
\$75



Get this official
2009 Popcorn Patch
or official
2009 Popcorn Pin!



LEVEL 3 - \$825



- 09-7A **Coleman®** 7' x 5' Sundome Tent
- 09-7B **Meade®** Adventure Pack
- 09-7C **GPX®** 2GB MP3 Player/Video Player

Or, choose one \$30 gift card:
Wal-mart, Coleman
(Coleman.com/cashrewards)

SCOUT BUCKS
\$40



- 09-6A **Leatherman®** Multi Tool
- 09-6B **GPX®** Clock Radio with iPod Dock
(iPod not included)
- 09-6C **Mitchell®** Travel Fishing Pack

Or, choose one \$22 gift card:
Wal-mart, Coleman
(Coleman.com/cashrewards)

SCOUT BUCKS
\$30



\$22 gift cards

My prize goal is:

My popcorn goal is:
\$ _____

LEVEL 3 - \$225



- *09-3A **LEGO®** Racers Set
(Scouts will receive 1 of 4)
- 09-3B 11-in-1 Multi Tool with LED Light
- 09-3C EVA Glider Set
- 09-3D Regulation Football

SCOUT BUCKS
\$7

*Contains small parts. Not intended for children under 3 years.

LEVEL 2 - \$125



- 09-2A Master Jack Knife
- 09-2B Hand Crank/Eco Friendly Flashlight
- 09-2C FM Scammer Radio
- 09-2D Water Gun with Water Tank

SCOUT BUCKS
\$3

Sell Smart with Trail's End!

SAFETY TIPS

- * ALWAYS sell with another Scout or with an adult.
- * NEVER enter anyone's home.
- * NEVER sell after dark unless you're with an adult.
- * DONT carry large amounts of cash.

The best popcorn sellers always follow these safety and selling tips.

- * ALWAYS walk on the sidewalk and driveway.
- * ALWAYS wear your uniform
- * ALWAYS smile and introduce yourself
- * ALWAYS tell your customers why you are selling popcorn.
- * KNOW the different kinds of popcorn you're selling.
- * ALWAYS say "Thank You!"
- * ALWAYS make a copy of your order form for next year.

GUIDELINES

(1) Prizes earned are based on individual sales. NO combining of sales with other Scouts. (2) Each Scout may select one prize from the sales level reached, or from a lower level, plus a patch or pin. (3) Turn in your prize order when you turn in your popcorn order. All orders and additions must be submitted through the Council. (4) All prizes, \$1,500 winners' gift cards, and Fill It Up patches/certificates will ship to your Unit Leader. (5) Prizes are subject to demand and availability. If the prize is no longer available, Trails End reserves the right to substitute a prize or gift card of equal or greater value. (6) Scouts need Whittling-Chip or Totin-Chip and parent's permission to choose a knife. (7) Scouts must have parent's permission to choose the bow and arrow prize.

AMERICAN POPCORN

Thank you for supporting



- Rich Chocolatey Goodness
- Vanilla Yogurt Drizzle
- Butter Toffee Caramel Glaze

New!
Chocolatey Triple Delight™



Buy Popcorn for the Troops

Choose the level of gift.

You can donate a gift of popcorn to those serving our country.



Support the military while you support Scouting

Thank You

SILVER LEVEL **\$25** or **\$40** GOLD LEVEL

GOES TO LOCAL SCOUTING \$17.50 \$28

Say "Cheese!"

The Cheesiest 3-Way Tin.

Lip smackin', finger-lickin' cheddar cheese popcorn (2 bags), and scrumptious white cheddar cheese popcorn

- 21 oz.



\$30

Trail's End Mix
The Gourmet Blend.

Mmmm!
Raisins, Cranberries,
Almonds, Walnuts, Yogurt
Cranberries, Yogurt Raisins
18 oz.



\$25

OVER \$3

\$50

Chocolate Heaven
Chocolate Lover's Tin.

One-stop-shopping for the king of sweets. Three ways to fall in love again.

- Chocolatey Triple Delight™ (2 bags)
- Chocolatey Pretzels
- White Chocolatey Pretzels
- 72 oz.



OVER \$20 GOES TO LOCAL SCOUTING

Lighten Up!

Butter Toffee Caramel Corn Light.

Less is more with our crunchy, savory Butter Toffee flavor caramel corn, but with reduced sugar and low fat.

- 18 oz.

Unbelievably Buttery!

15-pack Unbelievable Butter™ Microwave.

Buttery flavor second to none. Unbelievably Dee-lish!



\$15

OVER \$18 GOES TO LOCAL SCOUTING

The Light of Y!

15-pack Butter Light Microwave.

The flavor you want and nothing you don't. Fewer calories, less sodium, all the taste of a great butter microwave.



\$15

OVER \$10 GOES TO LOCAL SCOUTING

OVER \$10 GOES TO LOCAL SCOUTING

OVER \$11 GOES TO LOCAL SCOUTING

ICA'S BURN SALE

Scouting in your community.

POWERED BY POPCORN™

Trail's End®

America's Best

trails-end.com

New!
Chocolatey Triple Delight™

Chocolate! Caramel! Cheese!
Savory & Sweet 3-Way Tin.

- Chocolatey Triple Delight™
- Gourmet Caramel Corn with Almonds, Pecans & Cashews
- Melt-in-your mouth Gourmet Cheese Corn
- .44 oz.



\$40



Ⓜ

OVER \$1 GOES TO LOCAL SCOUTING

OVER \$26 GOES TO LOCAL SCOUTING

Layers of luxury
Smooth and mouth-watering.

Chocolatey goodness, with Butter Toffee Glaze and Yogurt Drizzle.
18 oz.



\$16

Ⓜ

Go Nuts!

Gourmet Caramel Corn with Almonds, Pecans and Cashews.

The world's best! An awesome blend of caramel-glazed premium nuts and golden caramel corn.
23 oz.



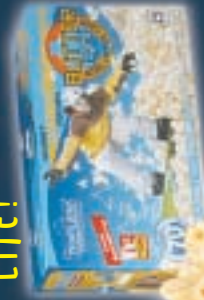
\$16

Ⓜ

OVER \$10 GOES TO LOCAL SCOUTING

OVER \$10 GOES TO LOCAL SCOUTING

For our Life!



Ⓜ

Original Caramel Corn

Still great!
Why change a good thing!
Delicious gourmet caramel corn.
8 oz.



Ⓜ



\$10

\$10

Ⓜ

OVER \$10 GOES TO LOCAL SCOUTING

OVER \$7 GOES TO LOCAL SCOUTING

OVER \$7 GOES TO LOCAL SCOUTING

Products are produced in a plant that manufactures products with peanuts, tree nuts and milk.




Send Popcorn to our Troops.

Check the \$40 Gold Donation Level or the \$25 Silver Donation Level to send popcorn treats to our military and their families.

- Military Donation \$40
- Military Donation \$25
- Chocolate Lover's Tin
- 3-Way Tin
- Cheese Lover's Tin
- Trail's End Mix
- Chocolatey Triple Delight
- Caramel Corn 23 oz.
- Caramel Corn Light
- 15-Pack Unbelievable Butter
- 15-Pack Butter Light
- Original Caramel Corn
- Original Popping Corn

NAME	STREET ADDRESS (No P.O.Box)	PHONE or E-MAIL	Delivery Date														AMOUNT DUE		
			\$40	\$25	\$50	\$40	\$30	\$25	\$16	\$16	\$16	\$15	\$15	\$10	\$10	DLV.	PD.		
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2																			
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30	You filled it up!																		

MAKE CHECKS PAYABLE TO:

PRIZE CHOSEN _____

TOTAL CONTAINERS _____

To see full nutritional information for all Trail's End products visit:


GOLD MILITARY DONATION	SILVER MILITARY DONATION	CHOC. LOVER'S TIN	3-WAY TIN	CHEESE LOVER'S TIN	TRAIL'S END MIX	CHOC. TRIPLE DELIGHT	CARAMEL CORN 23 OZ.	CARAMEL CORN LIGHT	15-PACK UNBELIEVABLE BUTTER	15-PACK LIGHT	ORIGINAL CARAMEL CORN	ORIGINAL POPPING CORN	TOTAL DOLLARS
													TOTAL SALES ALL FORMS _____ (1 of _____ forms)

Please direct popcorn payment to your Pack, Troop or Council.

Fill it Up winners: turn in your completed order form to your Unit Leader.
 SCOUT'S NAME _____ DEN / PATROL _____
 9700MEPOR

THANK YOU!

70%

OF YOUR PURCHASE
WILL GO TO
LOCAL SCOUTS.



New! *...m m m m!*
Chocolately
Triple Delight



100%

OF YOUR PURCHASE
WILL BE DELICIOUS.



AMERICAN POPCORN

Thank you for supporting



- Rich Chocolatey Goodness
- Vanilla Yogurt Drizzle
- Butter Toffee Caramel Glaze

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Chocolatey Triple Delight™



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Choose the level of gift.

You can donate a gift of popcorn to those serving our country.



Support the military while you support Scouting

Thank You

SILVER LEVEL **\$25** or **\$40** GOLD LEVEL

Chocolate Heaven
Chocolate Lover's Tin.

One-stop-shopping for the king of sweets. Three ways to fall in love again.

- Chocolatey Triple Delight™ (2 bags)
- Chocolatey Pretzels
- White Chocolatey Pretzels
- 7.2 oz.



\$50

OVER \$3

GOES TO LOCAL SCOUTING \$17.50 \$28

Say "Cheese!"

The Cheesiest 3-Way Tin.

Lip smackin', finger-lickin' cheddar cheese popcorn (2 bags), and scrumptious white cheddar cheese popcorn

- 21 oz.



\$30

OVER \$20 GOES TO LOCAL SCOUTING

Lighten Up!

Butter Toffee Caramel Corn Light.

Less is more with our crunchy, savory Butter Toffee flavor caramel corn, but with reduced sugar and low fat.

- 18 oz.



\$16

OVER \$10 GOES TO LOCAL SCOUTING

Trail's End Mix
The Gourmet Blend.

Mmmm!
Raisins, Cranberries, Almonds, Walnuts, Yogurt Cranberries, Yogurt Raisins



\$25

OVER \$18 GOES TO LOCAL SCOUTING



\$15

OVER \$10 GOES TO LOCAL SCOUTING

Unbelievably Buttery!

15-pack Unbelievable Butter™ Microwave.

Buttery flavor second to none. Unbelievably Dee-lish!



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OVER \$11 GOES TO LOCAL SCOUTING

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The flavor you want and nothing you don't. Fewer calories, less sodium, all the taste of a great butter microwave.



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Scouting in your community.

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New!
Chocolatey Triple Delight™

Chocolate! Caramel! Cheese!
Savory & Sweet 3-Way Tin.

- Chocolatey Triple Delight™
- Gourmet Caramel Corn with Almonds, Pecans & Cashews
- Melt-in-your mouth Gourmet Cheese Corn
- .44 oz.



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OVER \$1 GOES TO LOCAL SCOUTING

OVER \$26 GOES TO LOCAL SCOUTING

Layers of luxury
Smooth and mouth-watering.

Chocolatey goodness, with Butter Toffee Glaze and Yogurt Drizzle.
18 oz.



\$16

Go Nuts!

Gourmet Caramel Corn with Almonds, Pecans and Cashews.

The world's best! An awesome blend of caramel-glazed premium nuts and golden caramel corn.
23 oz.



\$16

OVER \$10 GOES TO LOCAL SCOUTING

OVER \$10 GOES TO LOCAL SCOUTING

For our Life!



Original Caramel Corn

Still great!
Why change a good thing!
Delicious gourmet caramel corn.
8 oz.



\$10

OVER \$7 GOES TO LOCAL SCOUTING

OVER \$7 GOES TO LOCAL SCOUTING

The gourmet way to pop.

Original Popping Corn
Perfect for stove top, hot air or popcorn poppers. 2.5 lb.



\$10

OVER \$7 GOES TO LOCAL SCOUTING

Products are produced in a plant that manufactures products with peanuts, tree nuts and milk.




Send Popcorn to our Troops.

Check the \$40 Gold Donation Level or the \$25 Silver Donation Level to send popcorn treats to our military and their families.

- Military Donation \$40
- Military Donation \$25
- Chocolate Lover's Tin
- 3-Way Tin
- Cheese Lover's Tin
- Trail's End Mix
- Chocolatey Triple Delight
- Caramel Corn 23 oz.
- Caramel Corn Light
- 15-Pack Unbelievable Butter
- 15-Pack Butter Light
- Original Caramel Corn
- Original Popping Corn

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30	You filled it up!																		

GOLD MILITARY DONATION	SILVER MILITARY DONATION	CHOC. LOVER'S TIN	3-WAY TIN	CHEESE LOVER'S TIN	TRAIL'S END MIX	CHOC. TRIPLE DELIGHT	CARAMEL CORN 23 OZ.	CARAMEL CORN LIGHT	15-PACK UNBELIEVABLE BUTTER	15-PACK LIGHT	ORIGINAL CARAMEL CORN	ORIGINAL POPPING CORN	TOTAL DOLLARS

MAKE CHECKS PAYABLE TO:

PRIZE CHOSEN _____

TOTAL CONTAINERS _____

To see full nutritional information for all Trail's End products visit:


Please direct popcorn payment to your Pack, Troop or Council.

TOTAL SALES ALL FORMS _____
 (1 of _____ forms)

Fill It Up winners: turn in your completed order form to your Unit Leader.
 SCOUT'S NAME _____ DEN / PATROL _____
 9700MEPOR

THANK YOU!

70%

OF YOUR PURCHASE
WILL GO TO
LOCAL SCOUTS.



New! *...m m m m!*
Chocolately
Triple Delight



100%

OF YOUR PURCHASE
WILL BE DELICIOUS.



Trail's End
America's Best



PINE TREE COUNCIL BOY SCOUTS OF AMERICA

2009 Popcorn Sale Letter from the Council President

Pine Tree Council

Greetings Scouts and Scouters of the Pine Tree Council,

Each year you and your youth are provided with the opportunity to participate in our yearly popcorn fundraising campaign. Monies earned from this effort are used, by units and Scouts, to fund their yearly programs. The annual Trail's End popcorn sale is a wonderful fundraiser to participate in, primarily due to the amount of support and materials available to the user at no cost, which takes most of the trouble out of running such a campaign. The goal has always been to provide all of you with an easy way to earn a lot of money so you can participate in an Ideal Year of Scouting.

Having adequate funding allows more youth to participate in the fantastic programs that your unit is providing. **It is the key that puts the "Outing" into "Scouting."** Plus, the popcorn tastes great!

What you may not be aware of is how your participation in the sale benefits your local Scout unit in ways other than an increase in your cash flow. The monies earned through your efforts provide revenue that helps to maintain and grow the programming available to your youth and leaders on a yearly basis.

Those units who participated in the 2008 popcorn sale helped provide **\$119,292** in direct support (monies actually spent) to our outdoor and camping programs. Revenue generated from popcorn sales provided the following services to the youth and leaders in your unit and in our council:

Heating Oil for Camp	Building Supplies	Vehicle Maintenance
Electricity	Archery Equipment	Firearm Supplies
Woods Tools	Buddy Tags	Lifjackets (PFD's)
Telephone Service	Climbing Equipment	Medical Supplies
Picnic Tables	Campsite Tents	Tent Platforms
Leader Mugs	Postage	Printing
Kitchen Equipment	Sanitation Supplies	Vehicle Gasoline

Most camps in Maine cost over \$1000 to attend on a weekly basis. Thanks to your efforts listed above, the Pine Tree Council is able to keep the cost per week under \$300—which allows more of your Scouts to participate in the magic that is the camp experience.

Because your Scouts sell popcorn they are given the opportunity to enjoy the Scouting program in so many other ways above and beyond your local units efforts. If your unit does not currently participate in the annual popcorn sale, we encourage you to consider starting in 2009—come along and join other Scouts as we build better programs and camping opportunities in the Pine Tree Council.

We thank you for your continued support of the annual Trail's End Popcorn sale, and for supporting your youth and their Scouting experience through your efforts.

It is amazing that a simple can of popcorn can accomplish so much for so many people!

Sincerely,

Peter Ventre
Council President



2009 Popcorn Calendar

- May 26th Trail's End Hosted Popcorn Sales Training at the Senator Inn, Augusta from 6 pm to 8 pm
- May 27th Trail's End Hosted Popcorn Sales Training at the Ramada Inn, Lewiston from 6 pm to 8 pm
- June 2nd Trail's End Hosted Popcorn Sales Training at the Hampton Inn, Saco from 6 pm to 8 pm
- Early August All registered Scouts should receive sales material in the mail
- August 28th Show-N-Sell orders due at the PTC Service Center
- September 12th Show-N-Sell Product Pickup from 8:00AM - 11:00AM
- September 12th to October 15th Show-N-Sell Sale
- October 16th Show-n-Sell Bill Payment and Product Returns/Transfers Due to Pine Tree Council
- October 19th Show-N-Sell Bill Late Fee of 10% assessed to Unpaid Units. Should your unit encounter problems will getting your bill paid on time, contact the Council Campaign Director.
- October 30th Take Order Sale Orders Due to Pine Tree Council and Unit Prize order forms due at PTC Service Center
- November 14th Product Distribution: ALL Districts, 8:00AM - 11:00AM
- November 14th to December 3rd Take Order Product Delivery
- December 4th Take Order Sale Bill Payment Due to Pine Tree Council.
- December 7th Take Order Bill Late Fee of 10% assessed to Unpaid Units. Should your unit encounter problems will getting your bill paid on time, contact the Council Campaign Director.



Contact Information



You are encouraged to contact your District Kernel if you have any questions about the popcorn sale. They are volunteers that have dedicated their resources to making your popcorn sale easy and rewarding!

District Kernels

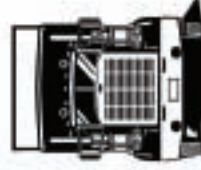
<p>Abnaki Norm Martin 207-783-9432 norman569@aol.com</p>	<p>Casco Bay Paul Nadeau 207-354-3570 autodoc207@aol.com</p>	<p>Downeast <u>North:</u> Misty Lee Cole 207-832-8004 mysticalmusicstudio@yahoo.com <u>South:</u> Kimberly Totten 207-666-5542 Tottenkb@suscom-maine.net</p>
<p>Kennebec Valley Juanita Spaulding 207-257-7341 cubjuanita@midmaine.com</p>	<p>York Rachael Gerlach 207-284-7243 hither737@gmail.com</p>	

Council Contacts

<p>Campaign Director Matthew Randall Pine Tree Council, BSA 131 Johnson Rd Portland, ME 04102 207-797-5252 ext. 21 mrandall@bsamail.org</p>	<p>Abnaki District Scott Verrill Pine Tree Council, BSA 131 Johnson Rd Portland, ME 04102 207-797-5252 ext. 33 207-592-8077 sverill@bsamail.org</p>	<p>Casco Bay District Tony Bessey Pine Tree Council, BSA 131 Johnson Rd Portland, ME 04102 207-797-5252 ext. 23 abessey@bsamail.org</p>
<p>Downeast District Steve Saucier Pine Tree Council, BSA 131 Johnson Rd Portland, ME 04102 207-797-5252 ext. 28 207-632-4365 ssaucier@bsamail.org</p>	<p>Kennebec Valley District Matthew Mower Pine Tree Council, BSA 131 Johnson Rd Portland, ME 04102 207-797-5252 ext. 27 mmower@bsamail.org</p>	<p>York District Frank Gilcreast Pine Tree Council, BSA 131 Johnson Rd Portland, ME 04102 207-797-5252 ext. 24 207-247-4406 fgilcrea@bsamail.org</p>



Popcorn Distribution



Your popcorn will be delivered to your choice of the following locations. Indicate on your Unit Order Form which site you will use. You are not restricted to using your district's distribution location.

Date	District	Location	Time
Nov. 14	Abnaki	Federal Distributors 2075 Lisbon St. Lewiston	8:00AM - 11:00AM
Nov. 14	Casco Bay	Barber Foods 56 Milliken Street Portland, ME 04103	8:00AM - 11:00AM
Nov. 14	Downeast	Lincoln County News Mills Rd. Newcastle	8:00AM - 11:00AM
Nov. 14	Kennebec Valley	Parker K. Bailey & Sons 46 Armory Rd. Waterville	8:00AM - 11:00AM
Nov. 14	York	Hussey Seating Company 38 Dyer St. North Berwick	8:00AM - 11:00AM

Tips for Distribution Day

- Arrive between 8:00AM and 10:30AM. It is important that you have enough vehicles to carry popcorn. When picking up the popcorn, you will need one full sized pick-up truck for every 60 cases of popcorn, one van for 50 cases, or one average car for 30 cases.
- Check your order at the distribution site. Ensure that you have received all the product your unit ordered, and that you have no damaged product (especially tins). You are responsible for the product that you pick up.
- Secure a large indoor area to bring the popcorn to, such as your Chartered Partner's meeting facility, local fire department, school or church. Lay out your order by product.
- Assign adult volunteers times to come in and pick their orders, or sort them out before they come. Use the Scout's order forms, and return the order forms with the popcorn. Be sure to keep a Unit Master Record for your own future reference and prize distribution.

Each product has a symbol associated with it. The symbols are carried through from the Take-Order Forms, to the Unit Order Form, to the Packing Slip you will receive at distribution. Use symbols for easy handling of the products.

4-Way Chocolate Lovers	3-Way Savory & Sweet	"Say Cheese" 3-Way Tin	Chocolatey Triple Delight	Trail's End Mix
		C		T
15PK Light	23 oz Caramel	18 oz Butter Toffee	15PK Butter	9.5 oz Caramel

